



# NEPMA

New England Pest Management Association

VIRTUAL

# Fall Training

VENDOR GUIDE

Accompanying the NEPMA 2023 Virtual Fall Training Seminar.  
For more information visit [www.NEPMA.org](http://www.NEPMA.org).





# NEPMA

New England Pest Management Association

# SAVE THE DATES

## MARK YOUR CALENDARS FOR THESE UPCOMING NEPMA EVENTS!

### **Annual Membership Dinner Meeting**

**December 6, 2023**

Crowne Plaza  
Woburn, MA

### **WDI Recertification Class**

**December 7, 2023**

Boxboro, MA

### **WDI Certification Class**

**January 18 & 19, 2024**

Crowne Plaza  
Woburn, MA\*

### **Massachusetts Pesticide Applicator Core Exam Coaching Program**

**February 22 & 23, 2024**

Virtual\*

### **Spring Training & Awards Dinner**

**March 7, 2024**

Clarion/Holiday Inn  
Taunton, MA\*

### **Massachusetts Pesticide Applicator Core Exam Coaching Program**

**March 21 & 22, 2024**

Virtual\*

**NEW**

**Exclusion Course**

**Date and Location TBD**

*\*Recertification Credits Available*

**Find all event and registration details at [www.nepma.org](http://www.nepma.org)**



**NEPMA**  
New England Pest Management Association

Thank you for joining us at the New England Pest Management Association's 2023 Virtual Fall Conference.

The virtual training allows us to provide credit opportunities to companies throughout our region and bring world-class speakers to you. While we miss the chance to meet with our suppliers in-person, we are excited to provide this guide to help you explore the amazing products and services from the brands and representatives you know and love.

We hope this guide serves as a year-round resource to you, and that you keep it on hand for regularly contacting your partners in pest control. Much of what we do as an association depends upon the support of our sponsors and exhibitors. Feel free to share this guide with a colleague or team member. After all, supporting one another is part of what makes this industry so great. In addition, visit our vendors' pages at [www.nepma.org](http://www.nepma.org) to learn more about the latest and greatest innovations and trends in their arsenals to help you conquer all your pest and business challenges.

Be sure to stay in touch throughout the year by following us on Facebook (@nepest) and LinkedIn (@nepma). And as always, you can visit us on the web at [NEPMA.org](http://NEPMA.org) for the latest up-to-date information.

We look forward to connecting with you throughout the year!!

**David Flynn**  
NEPMA President  
Burgess Companies  
(800) 698-2847 | [davidf@burgesspest.com](mailto:davidf@burgesspest.com)



# NEPMA

New England Pest Management Association

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## Silver Level



## Bronze Level

## Fall Training Exhibitors



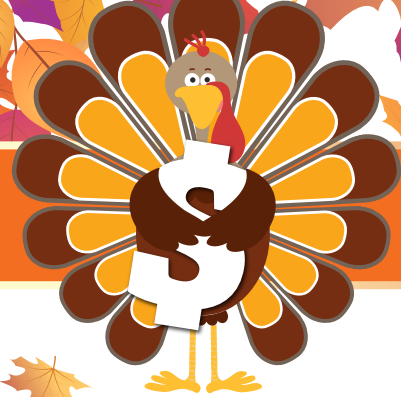




# **Michael Becker**

**(617) 803-4619**

**Michael.Becker@veseris.com**



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**45¢** ea

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**RBS EZ KLEAN  
RAT BAIT  
STATION BLK**

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**PT P.I.  
INSECTICIDE  
140Z**

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AEROSOL 170Z**

**50¢** ea

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**PT 221L  
INSECTICIDE  
140Z**

**35¢** ea

SKU 883084



**PT WASP  
FREEZE II 140Z**

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**TEMPRID FX  
INSECT 8ML**

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SKU 835776



**MAXFORCE FC  
MAGNUM CR  
RESV 33GM**

**35¢** ea

SKU 758685



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MOUSE TRAP**

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# Chris White



**(770) 533-2945**

**cwhite@tapinsulation.com**

**www.tapinsulation.com**

**FUN FACT:** Chris raises chickens and recently lost 65 lbs (on purpose)!



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\* Go to [energystar.gov](http://energystar.gov) for more details

### LIMITED LIFETIME WARRANTY

**1. LIMITED WARRANTY COVERAGE**  
This warranty applies to the original purchaser of TAP Pest Control Insulation (the "Product") and to any owner of a building in which the Product is originally installed. TAP Pest Control Insulation, LLC ("TAP") warrants that the Product, when installed in accordance with the requirements of the International Code of Building Officials (ICC) and the International Building Code (IBC) and the National Building Code of Canada (NBCC), will, for the life of the building, provide the level of energy efficiency and thermal performance specified in the ICC, IBC, and NBCC. TAP warrants that the Product will, for the life of the building, provide the level of energy efficiency and thermal performance specified in the ICC, IBC, and NBCC. TAP warrants that the Product will, for the life of the building, provide the level of energy efficiency and thermal performance specified in the ICC, IBC, and NBCC.

**2. EXCLUSIONS FROM WARRANTY COVERAGE**  
This limited warranty provides a remedy only for nonconformities resulting from manufacturing defects. This warranty does not provide a remedy for nonconformities caused by:

Product not being installed in compliance with all applicable building codes and installed in accordance with TAP's installation instructions.

Damage, repair, or failure to prevent the product or area in which it is applied, from water, moisture, or other liquid damage or damage to the building.

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Some states do not allow limitations on how long an implied warranty lasts, so the above limitations may not apply to you. Other than as set forth herein, no other express warranty has been made or will be made on behalf of TAP Pest Control Insulation with respect to this Product.

**4. REMEDIES**  
This section provides the sole remedy available to the original purchaser or owner of the Product in the event of any nonconformity in the Product. In the event of any nonconformity covered by this, or any implied warranty, TAP Pest Control at its option will:

a. Provide the claimant with insulation to repair or replace the defective insulation.

b. If product is purchased direct from TAP Pest Control Insulation, refund the claimant's actual purchase price if 1.) the claimant is willing to accept a refund; or 2.) TAP Pest Control Insulation deems the repair is not commercially practicable or cannot be made in a timely manner.

**5. EXCLUSION OF OTHER REMEDIES**  
In no event will TAP Pest Control Insulation be liable for labor, installation, or any incidental, special, indirect, or consequential damages resulting from any defect in the Product supplied including but not limited to damage of property. Some states do not allow the exclusion or limitation of incidental or consequential damages, so the above limitation exclusion may not apply to you.

**6. RESPONSIBILITIES OF OWNERS**  
Any owner seeking remedies under the warranty must notify TAP Pest Control Insulation in writing within 30 days after discovering a possible nonconformity of the Product, and before beginning any permanent repair. This written notice should describe the possible nonconformity and include the date the Product was installed. It is the owner's responsibility to establish the date of installation.

Immediately upon discovering any possible nonconforming Product, the owner must immediately make temporary repairs at the owner's expense to protect all property that could be affected.

The owner must allow TAP Pest Control Insulation agents to enter the property and building into the Product is installed to inspect the possibly nonconforming Product.

This warranty gives you specific legal rights, and you may also have other rights which vary from state to state.

For further information, please contact:

TAP Pest Control Insulation  
5085 Mountain Center Plaza  
Littleton, CO 80120  
(770) 726-6000  
TAPinsulation.com

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5085 Mountain Center Plaza

Littleton, CO 80120

(770) 726-6000



EPA Reg. #89140-1



LEARN MORE



# Allie Allen, BCE



607-220-6417

[aallen@pestworld.org](mailto:aallen@pestworld.org)

[www.npmaqualitypro.org](http://www.npmaqualitypro.org)

**FUN FACT:** Allie's undergraduate degree is in entomology.





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# Marillian Missiti



617-489-3008

[Marillian@buonopestcontrol.com](mailto:Marillian@buonopestcontrol.com)

[www.nepma.org/pwipm](http://www.nepma.org/pwipm)



**FUN FACT:** Marillian was the first female President of NEPMA. “Marillian” is a combination of her 2 grandmothers: Marie and Lillian = Marillian.



# Tom Drapeau, ACE



**(978) 887-7900**

**Tom@CallFreedomPest.com**

**[www.nepma.org/pestvets](http://www.nepma.org/pestvets)**

**Facebook:**

**<https://www.facebook.com/NewEnglandPestVets>**

**LinkedIn:**

**<https://www.linkedin.com/showcase/newenglandpestvets/>**



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## **George Williams, ACE, PHE**

**Direct line: (646) 531-2490  
George@NisusCorp.com  
www.pestweb.com**

**FUN FACT:** George appeared on two episodes of This Old House and two episodes of Infested on Animal Planet as a pest expert.





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\*Label pending in CA



CONTACT YOUR NISUS REPRESENTATIVE FOR MORE INFORMATION

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# Jason Hart



**(561) 836-6555**

**[jason.hart@fmc.com](mailto:jason.hart@fmc.com)**

**<https://gss.fmc.com/us/en>**

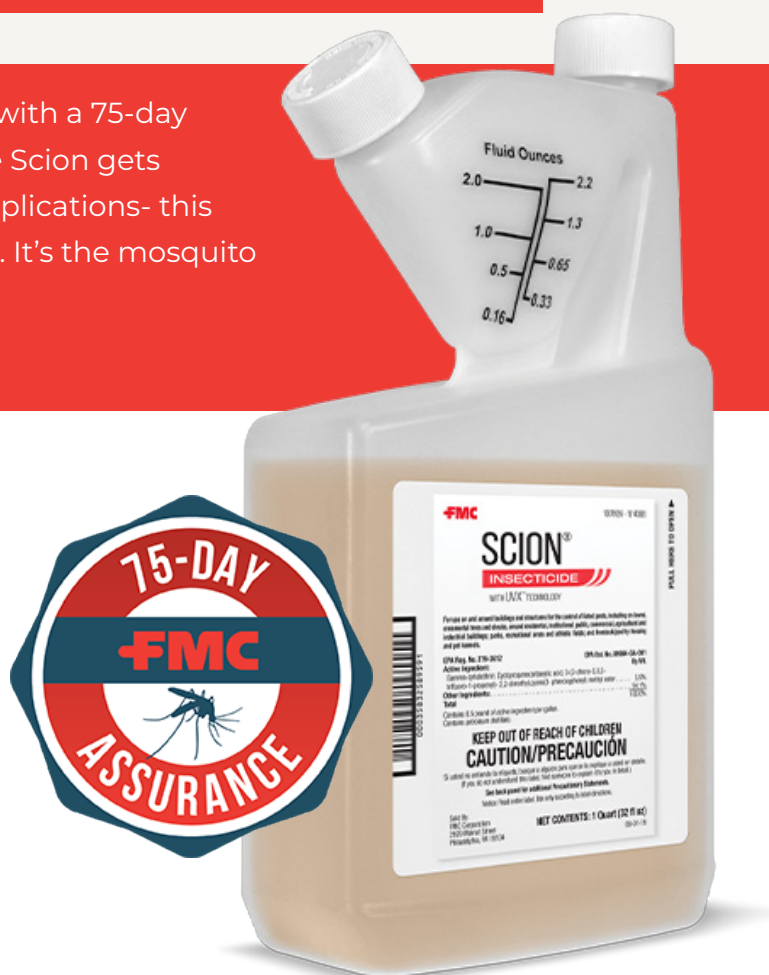
**FUN FACT:** Jason is a portrait artist. His preferred medium is oil paint.



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**Luke Zimmerman, Owner**  
Inch's Natural Lawn Care | York, PA

**SINCE SWITCHING TO SCION IN 2021, WE'VE REDUCED CALLBACKS AND INCREASED OPERATIONAL EFFICIENCY. THE UVX TECHNOLOGY PROVIDES A LONG RESIDUAL AND CONFIDENCE FOR MY APPLICATIONS."**

**Trevor Jones, General Manager**  
Admiral Pest Control | Bellflower, CA



# Kevin Moran, BCE



**(617) 366-1716**

**kevinm@forshaw.com,  
kevinpm@forshaw.com  
www.forshaw.com/info**

**FUN FACT:** There are now TWO Kevin Morans  
working in the Forshaw office

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# Eric Picard

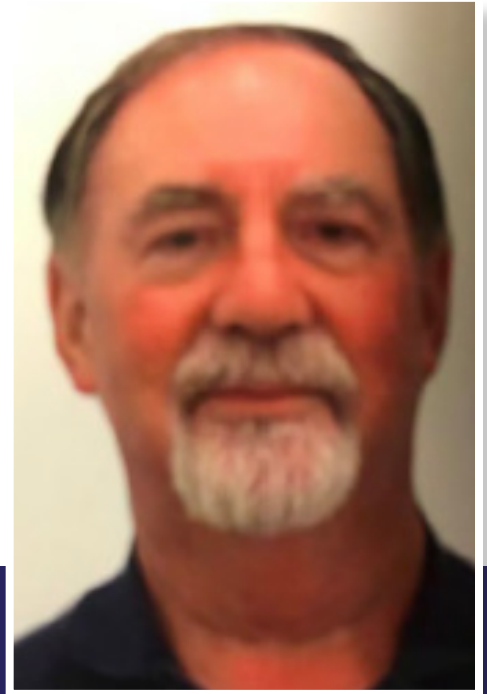


(978) 717-8214  
Eric.picard@envu.com  
<https://www.us.envu.com/>



# **ENSYSTEX**

**Steve  
Goscinsky**



**(203) 482-0778**

**sgoscinsky@ensystex.com**

**www.ensystex.com**

**FUN FACT:** Steve started in this business in June, 1969 after his first year of college. That was a year before the EPA was established and DDT was still on the market! He had a summer job, or internship as its now called, on the food safety team in a Quaker Oats cookie plant (Burry Biscuit).



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\*Promotion based on list price to qualify





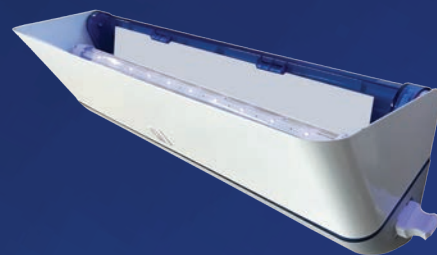
# VECTOTHOR™

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### Vectothor Falcon LED

Area coverage:	538 ft <sup>2</sup>
Light source:	15 W ASTRON ECO-LED UV-A™ LAMP
Weight:	approx. 4.5 lb with light tubes fitted
Material:	HDPE chassis with full metal front panel
Degree of protection:	IP 20
Mounting position:	Wall mounted
Dimensions (LxWxD):	19.5" x 5.75" x 6.5"



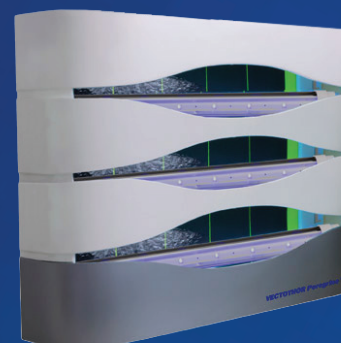
### Vectothor Osprey LED

Area coverage:	1076 ft <sup>2</sup>
Light source:	2 x 15 W ASTRON ECO-LED UV-A™ LAMPS
Weight:	approx. 9 lb with light tubes fitted
Material:	Coated steel casing, cover/grid ABS plastic
Degree of protection:	IP 20
Mounting position:	Wall mounted
Dimensions (LxWxD):	18.5" x 14" x 4"



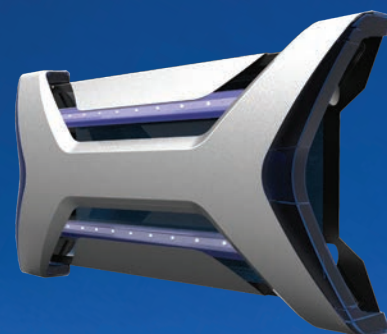
### Vectothor Peregrine 3 LED

Area coverage:	1614 ft <sup>2</sup>
Light source:	3 x 15 W ASTRON ECO-LED UV-A™ LAMPS
Weight:	approx. 13 lb with light tubes fitted
Material:	Coated steel casing, cover/grid ABS plastic
Degree of protection:	IP 20
Mounting position:	Wall mounted
Dimensions (LxWxD):	20.5" x 14.5" x 6"



### Vectothor Buzzard LED

Area coverage:	861 ft <sup>2</sup>
Light source:	2 x 15 W ASTRON ECO-LED UV-A™ LAMPS
Weight:	approx. 10 lb with light tubes fitted
Material:	Coated steel casing, cover/grid ABS plastic
Degree of protection:	IP 20 (drip proof)
Mounting position:	Wall or ceiling mounted
Dimensions (LxWxD):	21.25" x 12.25" x 4"



VECTOTHOR.COM

**Steve Goscinsky**

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# Kelley Altland



**(860) 918-9229**

**KAltland@belllabs.com**

**www.belllabs.com**

**FUN FACT:** Kelley has been riding horses for over 30 years. She has owned her Quarter Horse Calvin for 18 years.



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\*Time study conducted showing up to 78% time savings servicing standard rodent devices vs. iQ rodent devices.



# Brent Wheeler

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**www.athomepros.com**





# NEPMA

New England Pest Management Association

# FALL 2023 VENDOR GUIDE DIRECTORY

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<https://www.ensystex.com>

## envu

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## Forshaw

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[www.forshaw.com/info](http://www.forshaw.com/info)

## New England PestVets

**Tom Drapeau, ACE**

(978) 887-7900

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[www.nepma.org/pestvets](http://www.nepma.org/pestvets)

## Nisus Corporation

**George Williams, ACE, PHE**

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## PWIPM New England

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## QualityPro

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## TAP Pest Control Insulation

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## Veseris

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