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New England Pest Management Association

2023 Spring Training & Expo

March 2, 2023

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RECERTIFICATION INFORMATION

THURSDAY, MARCH 2, 2023

- MDAR has approved this program for a total of six (6) hours applicable to 41, 43 & CORE (L). These CEUs are reciprocal with all New England states (CT, ME, NH, VT, RI)
- Remember that it is your responsibility to sign in before the program starts. This will enable you to get your certificate of attendance from MDAR. Do not leave without getting your certificate stamped.

MDAR is no longer doing random 3 year audits.

Everyone must now upload their credits into their EEA ePLACE Portal Account when they renew their Pesticide License and the 3 year renewal cycle is due. If individuals change their contact information (such as home address, phone number or email) they must make those changes to show in their account. Employers are required to notify MDAR if an individual license holder leaves their employment for any reason. The department will suspend that license and reach out to the individual for their new information to reinstate the license.

NEPMA Health and Safety Acknowledgement and Waiver: The health and safety of all of our attendees, exhibitors, speakers, and staff is a top priority for NEPMA. Safety protocols outlined by the state and facility this event is hosted in will be enforced during this event. Failure to comply with these safety guidelines onsite could result in cancellation of conference registration without refund and/or removal from the hotel premises.

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1. Edward F. Marshall. Cholecalciferol: A Unique Toxicant for Rodent Control. DigitalCommons@University of Nebraska-Lincoln, Proceedings of the Eleventh Vertebrate Pest Conference, 1984.

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Massachusetts Dept. of Agricultural Resources

www.mass.gov/orgs/pesticide-program

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Taryn.Lascola@mass.gov

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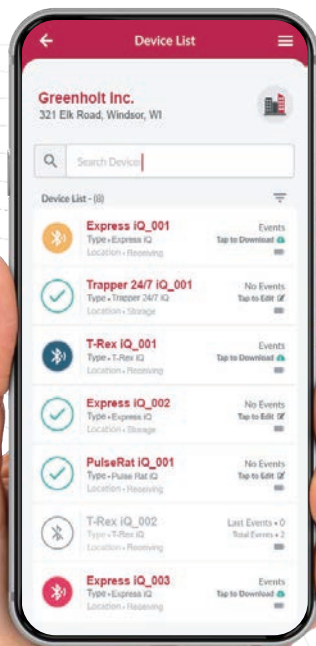
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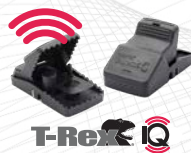
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CONTINUING EDUCATION CREDIT REQUIREMENTS

All attendees are required to show a government issued photo ID at registration.

At registration, each morning attendees are required to sign the Attendance Roster and are given a MDAR credit form for the day's program.

Everyone must complete the Applicator Information on their MDAR credit form prior to the end of the day.

At the end of the day at the registration table we will ensure that your Applicator Information is completely filled out and we will then apply our Training Provider Signature at the bottom of the form.

Attendance During Training:

Pesticide Applicators / Dealers receiving credit must sit and be present through the entirety of the training in order to obtain the CEUs that are being offered. The applicator may NOT partake in any activities that would distract or otherwise draw attention away from the training. This includes but is not limited to the following:

- Talking or making phone calls
- Using phones for anything that is not related to the class that is being provided
- Coming in late
- Leaving early
- Being disruptive

Identification to Obtain CEU:

By receiving the CEU or Contact Hour Certificate for the training you are attesting to be the individual that is registered for the workshop. Should the training provider and/or Department discover that the individual attending the training and possessing the CEU is making false identity claims, the individuals involved may be penalized by revocation or suspension of pesticide license(s).

Training Provider Rights

The training provider and/or Department reserves the right to withdraw or revoke contact hours or CEUs if any of the above listed behaviors are observed/experienced or violates any of the provider's instructions/policies.



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NEPMA

New England Pest Management Association

SPRING 2023 SCHEDULE OF EVENTS

THURSDAY, MARCH 2

7:00 AM – 8:00 AM

Registration

(Foyer Outside Governor's Ballroom)

8:00 AM – 8:15 AM

Welcome & MDAR Rules Reminder

David Flynn, President NEPMA
(Taunton Ballroom)

8:10 AM – 8:30 AM

Vendor Introductions

(Taunton Ballroom)

8:30 AM – 10:15 AM

Structural Inspections for Pests and Identification, Biology and Best Treatment Practices for Wood Destroying Insects

Kevin Moran, Forshaw; Lisa Alajajian Giroux, HomeQuest Consultants
(Taunton Ballroom)

10:15 AM – 11:00 AM

Break

(Governor's Ballroom)

11:00 AM – 12:00 PM

Identification, Biology, Habits and Best Baiting Techniques for the Control of Cockroaches

Joe Barile, Envu
(Taunton Ballroom)

12:00 PM – 1:00 PM

Lunch

(Governor's Ballroom)

1:00 PM – 2:00 PM

Understanding Pesticide Label Language, Registration and Consequences for Use

Richard Berman, RCBerman, LLC
(Taunton Ballroom)

2:00 PM – 3:00 PM

Identification, Biology, Habits and Best Treatment Practices for the Control of Wood Destroying Beetles

George Williams, ACE, PHE Nisus Corporation
(Taunton Ballroom)

3:00 PM – 3:15 PM

Break

(Governor's Ballroom)

3:15 PM – 4:05 PM

Identification, Biology, Habits PPE and Best Control Practices for Stinging Insects

Mel Whitson, Zoëcon Professional Products
(Taunton Ballroom)

4:30 PM – 5:30 PM

Networking Reception (separate ticket required for this event)

(Governor's I)

5:30 PM – 8:30 PM

Awards Dinner

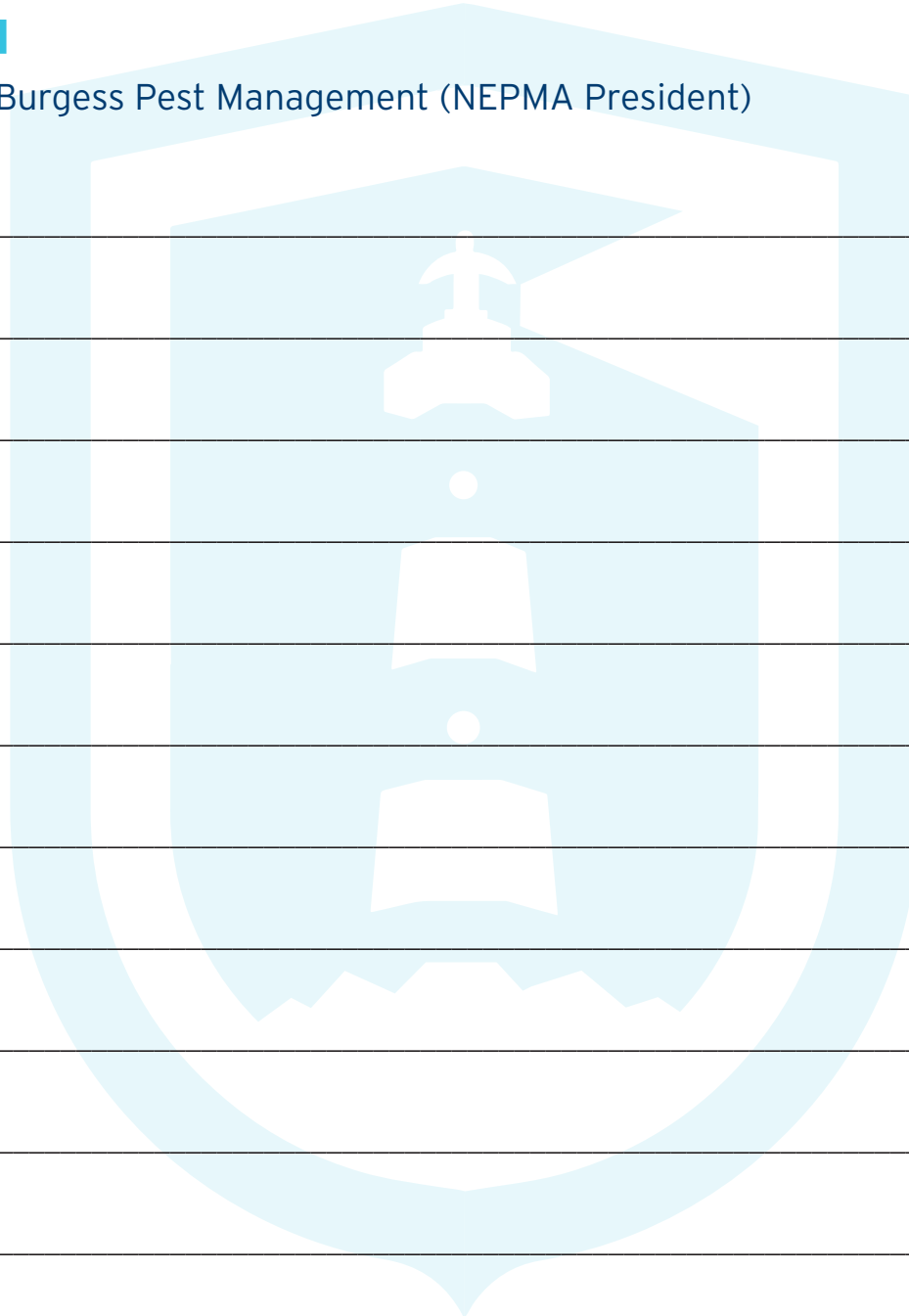
(separate ticket required for this event)
(Governor's I)

SPRING 2023 PROGRAM

WELCOME & MDAR RULES REMINDER

8:00 AM

David Flynn, Burgess Pest Management (NEPMA President)



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SPRING 2023 PROGRAM

STRUCTURAL INSPECTIONS FOR PESTS AND IDENTIFICATION, BIOLOGY AND BEST TREATMENT PRACTICES FOR WOOD DESTROYING INSECTS

8:30 AM

Moderator: Ted Brayton, ACE Griggs and Browne Pest Control (Education Committee Chair)

Kevin Moran, BCE, Forshaw Inc. and

Lisa Alajajian, Giroux HomeQuest Consultants

Kevin's Bio: Kevin holds a BS in entomology from U Mass and his BCE from ESA. He was a technical rep for Residex for many years and is now your Forshaw rep in New England. Kevin is a recognized Speaker and Trainer in all New England states. He is a licensed Operator and was also a self-employed Pest Control Business owner. Kevin is very active on NEPMA committees and the Board benefits each year from his insight. Kevin has received our Bart Eldridge Award.

Lisa's Bio: President of HomeQuest Consultants Home Building Consultation Services. Lisa is worked in the building trades for the last 35 years. Lisa covers much of the Massachusetts area Lisa is a Mass. Licensed Home Inspector. Lisa is also the 2023 ASHI National President. Lisa is also a mentor for the American Society of Home Inspectors and loves to share knowledge with fellow inspectors, as well as other professionals in the field. Her motto is "We are stronger together".

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SPRING 2023 PROGRAM

IDENTIFICATION, BIOLOGY, HABITS AND BEST BAITING TECHNIQUES FOR THE CONTROL OF COCKROACHES

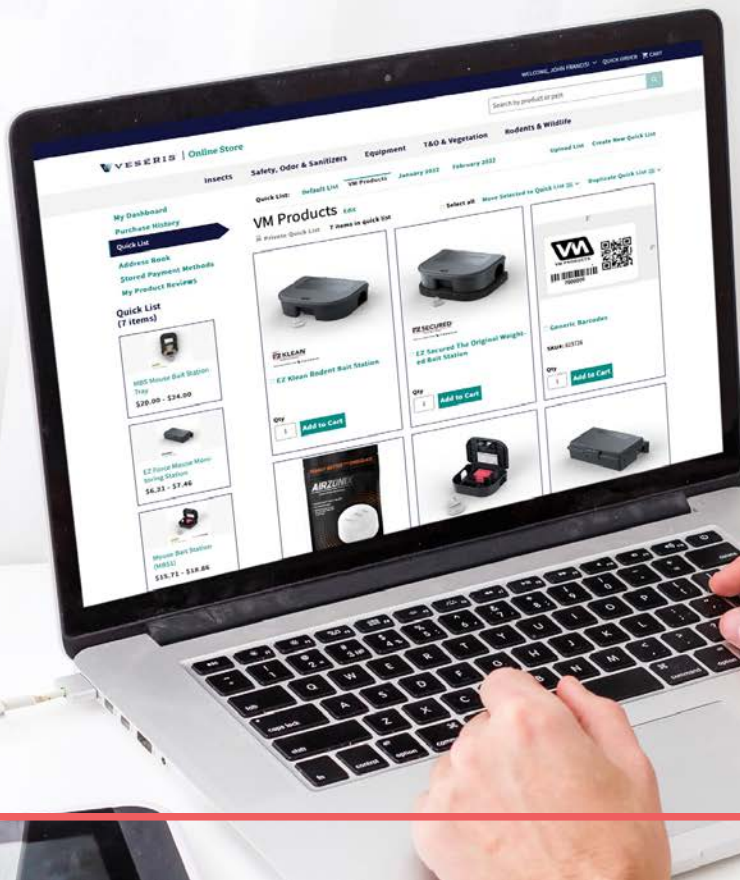
11:00 AM

Moderator: Eric Picard, Envu

Joe Barile, BCE, Envu

Joe's Bio: Joe Barile is the Technical Service Lead for Envu Environmental Science Division's Pest Management & Public Health Business Group. His responsibilities include providing technical and training support to the internal Envu staff and externally to customers such as Pest Management Professionals, public vector control agencies, and Food Safety Specialists in the United States and Canada. Mr. Barile holds a degree in Entomology from the University of Massachusetts. He has been involved in urban and public health pest management since 1979 holding positions with major IPM product manufacturers, in public mosquito control, as a university extension entomologist, as a pest control technician and as the technical director of a multi-branch pest control firm. Mr. Barile is a member of the Entomological Society of America, is a Board Certified Entomologist (since 1986), and holds an appointment as the commission chairman for the Bristol County (MA) Mosquito Control Project.

This presentation will review the identification, biology and behavior of the German Cockroach (*Blattella germanica*). Integrated control measures will be defined and demonstrated with a requested focus on residential (single family and multi-unit) cockroach management. Cockroach bait formulations will be described, and effective application techniques will be provided.



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UNDERSTANDING PESTICIDE LABEL LANGUAGE, REGISTRATION AND CONSEQUENCES FOR USE

Moderator: Hope Bowman, BCE, Waltham Services (NEPMA Clerk)

Richard Berman, RCBerman, LLC

Richard's Bio: After retiring from Waltham Services as Technical and Training Manager Richard has been consulting in the region. Richard has been involved with pest prevention and management for his entire career. Richard currently represents commercial pest control professionals (including the landscape, ornamental, turf and pest control) as a member of the Massachusetts Pesticide Board. The Board approves regulations, advises the state lead agency (MDAR), creates pesticide public policy and registers pesticides, allowing use in Massachusetts.

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SPRING 2023 PROGRAM

IDENTIFICATION, BIOLOGY, HABITS AND BEST TREATMENT PRACTICES FOR THE CONTROL OF WOOD DESTROYING BEETLES

2:00 PM

Moderator: Courtney Carace, ACE, Pest-End (NEPMA Treasurer)

George Williams, ACE, PHE, Nisus Corporation

George's Bio: George is a area manager - public health entomologist for Nisus Corporation covering the northeast region (northern NJ, NY, CT, RI, MA, NH, VT, ME). He has 31 years' experience within the structural pest control, public health, specialty agriculture, and government industries, 22 of those years on the chemical distribution side. George has made numerous media appearances as a pest expert, most notably This Old House and Infested on Animal Planet-Discovery Channel. George is a frequent speaker at national, regional, & state conference on various industry subjects. George lives in Rhode Island with his wife Jackie and has four children.

In the WDO world, powderpost beetles fall behind just termites in their ability to damage wood. For these beetles, the top 3 most destructive are the lyctids, anobiids, and bostrichids.

Far too often mistakes are made in determining whether the infestation is active, and if so, how it should be handled. Because of this, these beetle species cause confusion for all that may be involved from homeowner to wood manufacturer to builder and even to PMP's. These insects reduce wood to a flour-like powder and adults are cryptic and active mainly at night so this only adds to the confusion. This presentation will help applicators confirm the beetle species, determine if the infestation is active or inactive and what steps can be taken to mitigate the issue.

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SPRING 2023 PROGRAM

IDENTIFICATION, BIOLOGY, HABITS PPE AND BEST CONTROL PRACTICES FOR STINGING INSECTS

3:15 PM

Moderator: Gabriel Gliwa, Zoëcon Professional Products

Mel Whitson, Zoëcon Professional Products

Mel's Bio: Central Life Sciences, whose founders invented insect growth regulator (IGR) technology more than 55 years ago, has Mel Whitson on the company's management team. As a 1997 graduate of the University of Florida's (Gainesville) Urban Entomology Program, Whitson has a long history in the professional pest control industry. He joined Central Life Sciences from the pest control industry where he held various positions that ranged from Service Technician to Technical Director. In October 2002, Mel joined the Zoecon sales team as a Region Manager for pest control and vector control. He served Florida and the Caribbean, while directing global sales of Strike Midge Control Products. In 2014, Mel took a new position as the Senior Field Technical Services Manager for Central Life Sciences' Vector, Professional Pest Management and Wastewater Treatment markets in the United States. In August 2020, Mel assumed the position of Director, Field Technical Services and Training for Professional Brands at Central Life Sciences. Markets supported included Mosquito Control, Pest Control, Grain Protectants, Greenhouse & Nursery, Farm & Ranch, Agricultural and Livestock Feed Additives. In April 2022, Mel assumed leadership of the Professional Pest Control sales team as Director of Sales. He has been with CLS over twenty years in these various positions.

IDENTIFICATION

- **Overview of Hymenoptera**
 - **Symphyta vs Apocrita**
 - **Apocrita**
 - **Solitary Wasps**
 - Sand loving wasps
 - Cicada Killers
 - Potter Wasps
 - **Social Wasps**
 - Paper Wasps
 - Yellow Jackets
 - Hornets
 - Honey Bees
- **Key Biology Aspects of Solitary Wasps**
- **Key Biology Aspects of Social Wasps**

PERSONAL PROTECTIVE EQUIPMENT

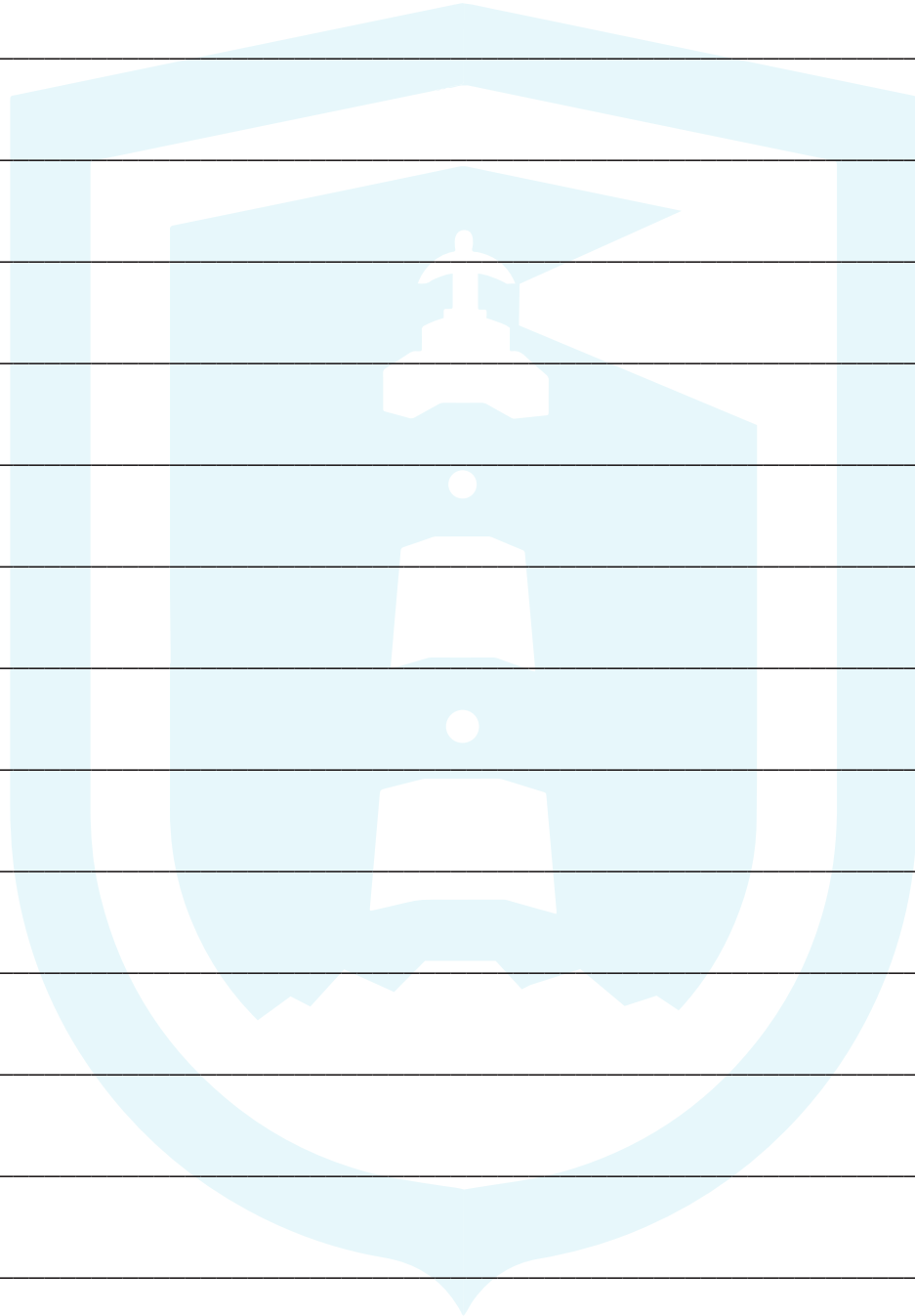
- **When equipment is needed**
- **Types of Equipment and Use**
- **Escape Routes, General safety**

BEST TREATMENT PRACTICES

- **Chemical Control**
- **Formulations**
- **Use Tips**
- **Cultural Control**
- **Biological aspects that can be exploited**

Q&A SESSION

NOTES



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YOUR 2023 NEPMA BOARD OF DIRECTORS

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