

FALL TRAINING & EXPO



Vendor Guide

Accompanying the NEPMA 2021 Virtual Spring Training Seminar & Expo For more information visite **www.NEPMA.org**.



SAVE THE DATES

Mark your calendars for these upcoming NEPMA events!

November 15-17, 2021	Fall Training (Virtual)
December 2, 2021	WDI Recertification (Marlborough, MA)
December 8, 2021	Annual Meeting & Dinner (Woburn, MA)
January 20-21, 2022	WDI Registry Certification (Woburn, MA)
March 3, 2022	Spring Training (Taunton, MA)
October 11-14, 2022	PestWorld 2022 (Boston, MA)

Visit www.NEPMA.org for registration and more information!



Thank you for joining us at the New England Pest Management Association's 2021 Virtual Fall Conference.

While we all wish we could be meeting with our exhibiting vendors and suppliers in person, we are excited to provide this guide to help you explore the amazing products and services from the brands and representatives you know and love.

We hope this guide serves as a year-round resource to you, and that you keep it on hand for regularly contacting your partners in pest control. Much of what we do as an association depends upon the support of our sponsors and exhibitors. During this unprecedented time in our history, please take the time to pay it forward and support them, simply by sharing this guide with a colleague or team member. After all, supporting one another is part of what makes this industry so great.

Print or save this guide to your computer, email it to others, and visit our vendors' pages at www.nepma.org to learn more about the latest and greatest innovations and trends in their arsenals to help you conquer all your pest-related challenges.

Be sure to stay in touch throughout the year by following us on Facebook (@nepest) and LinkedIn (@nepma). And as always, you can visit us on the web at NEPMA.org for the latest up-to-date information.

We look forward to connecting with you throughout the year!

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Tom Drapeau, ACE NEPMA President Freedom Pest Control Company (978) 887-7900 | Tom@CallFreedomPest.com



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FALL TRAINING EXHIBITORS











Gabriel Gliwa

(267) 530-4043 ggliwa@central.com www.zoecon.com



FUN FACT: Played rugby for 5 years all throughout New England before moving back to Philadelphia.





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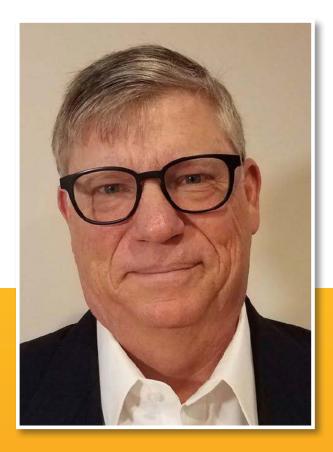
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Dave Colbert

847-495-4700 x1112 DaveC@gmt-inc.com www.buyxcluder.com



FUN FACT: When he goes to the office he rides his bike 8 miles each way.

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George Williams



800-888-4897 or 781-939-3144 George.Williams@Veseris.com www.pestweb.com

FUN FACT: Growing up in NYC I was always a Red Sox fan because my favorite player was Carlton Fisk. It was not easy being a kid in NYC wearing Sox swag. My immediate family were all Mets fans after the Dodgers left Brooklyn for LA. Everyone else were Yankee fans. I actually liked many of the Yankees players (Guidry, Nettles, Munson, etc.) but HATED George Steinbrenner and Billy Martin and then in the 80's the fans (arrogant stockbroker types) took over the fan base making me love the Sox more.



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Brian Smith, Veseris rep Philadelphia, PA

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lan Hebert

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FUN FACT: Ian likes to race motorcycles (both dirt and street).



Dane Malmberg

309-208-0033 dane@jobsitemarketinggroup.com

https://www.santa-fe-products.com/



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John Singletary, ACE

571-369-0879 johns@nisuscorp.com https://nisuscorp.com/



FUN FACT: John is a BBQ nut that has competed and placed in KCBS events. He loves to find new and interesting food to put on the smoker.

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For more information, contact: John Singletary • JohnS@nisuscorp.com • 571-369-0879



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Kevin Moran, BCE

(617) 366-1716 kevinm@forshaw.com, kellys@forshaw.com www.forshaw.com/info



FUN FACT: Kevin's head is hard enough to break a toilet.



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APP FEATURES





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improves visibility and cost control



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The average age a person is first trafficked is 12 years old.



40% of child sex trafficking victims are sold by a family member.



Only 1% of sex trafficking victims in the U.S. are ever identified.

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Steve Goscinsky



203-482-0778 sgoscinsky@ensystex.com http://www.ensystex.com

FUN FACT: Steve started in this business in June, 1969 after his first year of college. That was a year before the EPA was established and DDT was still on the market! He had a summer job, or internship as its now called, on the food safety team in a Quaker Oats cookie plant (Burry Biscuit). At **ENSYSTEX**, we formulate, manufacture and sell directly the actives you need to protect your clients' homes, businesses and properties. We are well stocked with the actives and products you need during this time of global supply chain issues.

Contact your representative, Steve Goscinsky 203-482-0778 or sgoscinsky@ensystex.com

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CAUTIO

Steve Goscinsky 203-482-0778 sgoscinsky@ensystex.com

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Chris Phillips ACE



929-441-0040 cphillips@catchmasterpro.com www.catchmasterpro.com

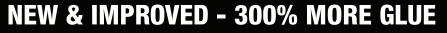
FUN FACT: If the suns out and warm, Chris is on his boat floating!





COVER MORE IN LESS TIME



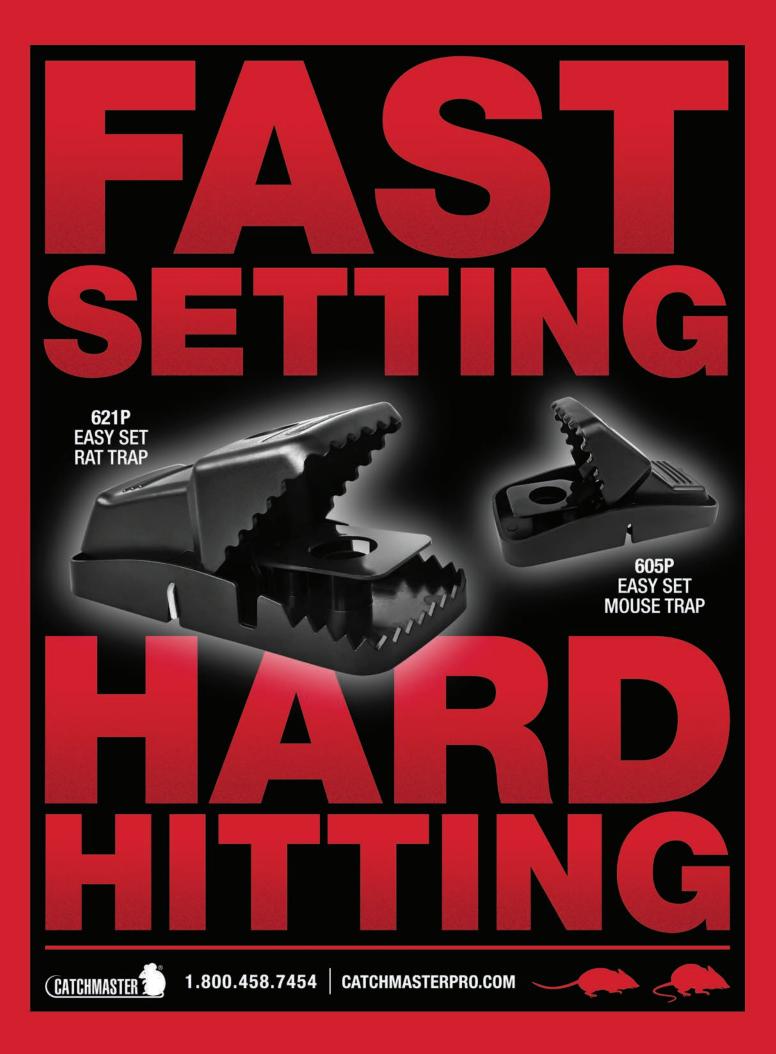


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Kelley Altland

860-918-9229 KAltland@belllabs.com www.belllabs.com



FUN FACT: Kelley has been riding horses for 28 years. She has owned her Quarter Horse Calvin for 16 years.

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- → Instant proof service is working
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IP

NG TECHNOLOGIES









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We create chemistry

Karen Boniface



201-805-6696 L karen.boniface@basf.com www.basf.com/us/en

FUN FACT: A past job of Karen's included standard attire of jeans, hiking boots and a hardhat.



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Don McCandless



800-891-8610, x1 dmccandless@conidiotec.com https://www.aprehend.com/

FUN FACT: Don has actively practiced Okinawan and Filipino Martial Arts for 40 years.



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David Blauer

614-439-1091 david.blauer@40grid.com



Matt Wladyka

619-500-4407 matt.wladyka@40grid.com

FUN FACT: Dave was named Ernst & Young's Software Entrepreneur of the Year for his work at Click4Care, where he was founder and CEO for 10 years.

https://40grid.com/demo/



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											\diamond	Support your entire team, wherever		
	Su	Mo	Tu	We	Th	Fr	Sa	Su				they go		
	18	19	20	21	22	23	24	25			<	Squeeze efficiency from every corner		
								5				of your business		
	9	You have 1 overdue service.									4			
											~	Turn customers into repeat customers		
	Roach Treatment										We've created something new and so			
											dramatically different, it's finally worth			
	Carpenter Ant Service Overdue						erdue				swit	switching to. Don't just take our word for it		
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SENESTECH

Doug Smith



412-327-8200 Doug.smith@senestech.com https://senestech.com/

FUN FACT: Doug has 3 kids, 3 horses and 3 German Shepherds.





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Douglas Smith · Eastern Region Sales Manager

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Allie Allen, BCE



607-220-6417 aallen@pestworld.org www.npmaqualitypro.org

FUN FACT: Allie's undergraduate degree is in entomology.

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Marillian Missiti



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FUN FACT: Marillian was the first female President of NEPMA. "Marillian" is a combination of her 2 grandmothers: Marie and Lillian = Marillian.



TJ Skymer



608-354-4910 TJ.Skymer@aprilaire.com https://www.aprilairepartners.com/

FUN FACT: TJ loves to build furniture in his spare time.





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Richard D. Spigler II, BCE

443-722-9669 richards@amvac.com www.amvac.com



FUN FACT: He is a big fan of many New England breweries!



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🛞 PEST CONTROL

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	FIFRA 25(b) EXEN		ECTICIDES	
	Product	Item #	Size	Rebate
۲	BROAD SPECTRUM INSECT KILLER 25B - Geraniol + Cinnamon Oil	13925	12 x 14 oz	\$12.00 (case)
۲	DUST INSECTICIDE 25B - Thyme Oil	13924	12 x 1 lb	\$12.00 (case)
۲	VASP & HORNET KILLER 25B - Geraniol	13926	12 x 14 oz	\$9.00 (case)

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Offer valid C	Oct. 1 – Dec. 17	AMGUARD [™] Environmental Technologies Made in the USA							

PEST CONTROL							
	Product	Item #	Size	Rebate			
)))))))))))))))))))))))))))))))))))))	A VESTA CS Lambda-cyhalothrin	13447	1 qt	\$4.00			
	NAVIGATOR [®] SC	13753	20 fl oz	\$3.00			
۲	Termiticide/Insecticide	13752	78 fl oz	\$7.00			
	Fipronil	13751	2.5 gal	\$13.75			
۲	NAVIGATOR® NY Insecticide (New York)	13733	20 fl oz	\$3.00			
۲	DIRECTO SPARA REGISTI Directo Spara Registi Dichlorvos	13891	12 x 17 oz	\$27.00 (case)			
۲	NUŽAN ° PROSTRIPS° Dichlorvos	12687	6 x 6 x 12 x 16 g	\$100.00 (case)			
۲	NUŽAN ° PROSTRIPS"+ Dichlorvos	12686	6 x 6 x 3 x 65 g	\$80.00 (case)			
(1)	PRELUDE	12272	1 qt	\$1.25			
(W/II)	TELUJE Termiticide/Insecticide	12270	1 gal	\$2.75			
Ø	Permethrin	12271	2 gal	\$6.00			
× .	Summit B.t.i. BRIQUETS Bacillus thuringiensis israelensis	13821	5 x 20 dunk cards	\$7.00 (case)			
***	WISDOM [®] EZ Bifenthrin	12027	25 lb	\$1.50			
	WISDOM LAWN GRANULAR	11856	25 lb	\$0.50			
		11860	1 qt	\$1.00			
_ F	WISDOM' TC FLOWABLE	10583	0.75 gal	\$1.75			
(M) L	Bifenthrin	11743	1 gal	\$2.00			
۲		14570	30 gal (new size)	\$60.00			
		10588	55 gal (while supplies last)	\$135.00			

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