

NEPMA

NEW ENGLAND PEST MANAGEMENT ASSOCIATION, INC.

Register by
February 14, 2020
AND SAVE \$35!

2020 Spring Training Seminar & Expo

March 5, 2020

Radisson Nashua

Nashua, NH

MORNING
**TERMITES &
CARPENTER ANTS**



AFTERNOON
**TICKS, MOSQUITOES AND
FLEAS**



Meet and Learn From Our Vendors!

REGISTER ONLINE at
nepma.org

Approved by MDAR for 6 credits. Approval pending for NH for 6 credit hours for Commercial Pest Applicators. See each session listing inside for applicable categories and licenses.

Schedule

Registration Check-in & Breakfast in the Exhibit Hall 7:30 a.m. Education Program 8:00 a.m.-4:00 p.m., Breaks with Vendors 10:20-10:50 a.m. and 2:40-3:05 p.m., and Lunch with Vendors 11:55 a.m.-12:45 p.m.

Education Program

Termite Biology & Behavior: Termites - Old Bug, New Research, ...Still Learning

(2.0 credits for Category 43 or L)

Neil McNeill, Sales Representative, Corteva Agriscience

As an industry we've been treating termites for over one hundred years with liquids and ~25 years with baits and yet we still know less about them than almost any other insect pest. The University and other research labs are constantly finding new understandings of this pest – but those of us in the field make some interesting discoveries as well. New research is always coming to the surface and we'll discuss some of that and some of the tried and true information about termites and their control.

Neil McNeill, Corteva Agriscience



Neil McNeill has worked since 1980 in various pest control industries, working in the Row Crop, Turf, Urban Pest and OTC Formulator markets.

In 1988 his responsibilities shifted exclusively to the structural pest control market. Since that time Neil

has trained hundreds of Pest Management Professionals on subjects ranging from Roach and Termite Biology, Behavior, & Control to Hazardous Waste Management and Toxicology.

Neil has presented training at numerous meetings sanctioned by State regulators in, Arkansas, Kansas, Illinois, Iowa, Michigan, & Missouri.

Neil is responsible for serving the Pest Management industry in parts of Kansas, Illinois, Indiana, Kentucky, Iowa, and Missouri, and is a licensed Pest Control Operator in Missouri. Neil graduated with a B.S. in Agricultural Economics from Kansas State University and currently resides near St. Louis Mo.

Ants in New England

(1.0 credits for Category 41, 43 or L)

Kevin Moran, BCE, Forshaw

Kevin Moran, BCE from Forshaw Distributors will address common ants in New England, especially carpenter ants, including their biology, habits, control methods, materials and problems that customers may encounter.

Kevin Moran, BCE, Forshaw, Inc.



Kevin Moran, BCE is staff entomologist at Forshaw, Inc. He graduated from the University of Massachusetts in 1974 with a degree in Entomology and is a Board Certified Entomologist with Entomological Society of America. He has over 37 years experience as a Field

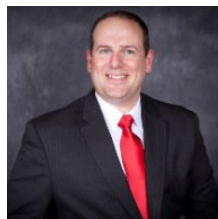
Technical Representative for Product Distribution. He has also been a PMP Owner/Operator and High School Science teacher and coach. He is a father of six and grandfather to nine.

Identification, Biology and Management of Ticks (1.0 credit for Category 41 or L)

Richard Spigler, II, BCE, Market Specialist - Pest Segment, FMC Professional Solutions

After a brief introduction about ticks, Richard will discuss why they are a pest; cover the various tick species and the life cycle of ticks. He will cover Lyme Disease including its history, spread and the current status of the disease. In a section on treatment plans, he will discuss products, equipment, timing and schedule and IPM.

Richard Spigler, II, BCE, FMC Professional Solutions



Richard is a 20-year veteran of the pest industry. He holds a BS in Biology from Loyola College and a MS in Entomology from the University of Nebraska and has been a BCE since 2004. He has held service, technical and management positions with

companies at the top, middle and bottom of the top 100 list. In these positions he has trained over 500 new hires while at one company, created training programs to achieve QualityPro certification for another and has developed and facilitated many training programs. He is currently the Market Specialist, Professional Pest Segment for FMC Agricultural Solutions. He covers the Northeast U.S., from Maine to North Carolina.

Richard has presented at a variety of industry meetings and in front of students from Kindergarten to High School. He has also been a college instructor of an upper-level biology course on Urban Entomology. He enjoys the challenges the pest industry presents on a daily basis and getting others interested in insects and their control.

The Good, The Bad, And The Ugly Of Residential Mosquito Treatments

(1.0 credit for Category 4I, 47 or L)

George E. Williams, ACE, Univar Environmental Sciences

Mosquito treatments are in high demand by consumers due to media coverage of EEE, WNV, and Zika. The service makes perfect sense as it fits into your company application expertise while optimizing route density. Doing the service right is vital not only for profitability but to minimize applicator risks, liability exposure, and potential enforcement action. This in-depth session will cover the A to Z of residential mosquito control services including; products, 25b organic services, PPE, equipment, do's-don'ts, drift, pollinator protection, and reducing retreats.

George E. Williams, ACE, Univar Environmental Sciences



George is a technical specialist - entomologist for Univar Environmental Sciences and covers the New England region (MA, CT, NH, ME, VT, RI). He has 33 years' experience within the structural pest control, public health, specialty agriculture, and government industries, 16 of those years on the chemical distribution side. George has made numerous media appearances as a pest expert, most notably This Old House and Infested on Animal Planet-Discovery Channel. George is a frequent speaker at national, regional, & state conference on various industry subjects. George lives in Rhode Island with his wife Jackie and has four children.

Biology and Best Treatment Programs for Fleas (1.0 credit for Category 4I or L)

Gabriel Gliwa, Regional Sales Manager, Zoecon Professional Products

In his session, Gabriel will start with flea identification and address flea biology (life stages and behavior). In terms of control, he will begin with a discussion of the importance of communication with the customer and what questions to ask. Matters of inspection including potential "hot spots" and sanitation and clutter will be addressed. Preparation for treatment including application equipment, chemical selection and proper labels will be covered. He will address both interior and exterior treatment areas and characteristics of each area. Focus will be made on recommendations when confronted with pets, including proper treatment of pets. Post treatment requirements and expectations for homeowners and occupants will be included.

Gabriel Gliwa, Zoecon Professional Products



Gabriel is a regional sales manager for Zoecon Professional Products. He graduated from the University of Hartford in 2002. He began his career in pest control with Ehrlich Pest in 2014 as Commercial Sales Rep and was promoted to Regional Account executive in 2017. In 2017, he also completed Certified Apartment Supplier Accreditation (CAR). He has developed and maintained IPM program for higher education institutions like Temple and St. Joseph's Universities, for large multi-site property management firms and franchise restaurants.

Thursday Night NEPMA Program NEPMA Awards & Scholarship Dinner

Make plans to join us as we present the NEPMA Vendor of the Year and the NEPMA Professional of the Year Awards. New this year will be the announcement of the first-ever Women of Excellence Award winners. We will also honor the winner of the NEPMA Mark Weintraub Scholarship who is expected to be in attendance to receive the award. The festivities begin with a social hour at 4:30 p.m. followed by dinner and the awards presentations. Separate registration is required for this event.

Accommodations

11 Tara Boulevard, Nashua, NH 03062

NEPMA has arranged for a limited number of rooms at the special rate of \$109 single/double (plus tax) if reservations are made **by February 20, 2020**. Visit Radisson.com/nashuanh, choose your arr/dep dates, scroll down "Special Rates" to "Promotional Code" and enter NEPM20.

NEPMA

NEW ENGLAND PEST MANAGEMENT ASSOCIATION, INC.

53 Regional Drive, Suite 1
Concord, NH 03301

RETURN SERVICE REQUESTED



print

CONTROLLING INTEREST
IS NEPMA'S MEMBER
NEWSLETTER

media



events

WDI INSPECTION REGISTRY
EDUCATION EXPRESS
SPRING TRAINING
FALL TRAINING



REGISTRATION FORM

2020 Spring Training Seminar & Exposition | March 5, 2020

Company Name: _____

Company Address: _____ Phone: () _____

City, State, Zip Code: _____ Email: _____

Attendee Name: _____

☐ Thursday Program ☐ Thursday Membership Dinner

Attendee Name: _____

☐ Thursday Program ☐ Thursday Membership Dinner

Attendee Name: _____

☐ Thursday Program ☐ Thursday Membership Dinner

Attendee Name: _____

☐ Thursday Program ☐ Thursday Membership Dinner

We... ARE ☐ ARE NOT ☐ current members of NEPMA. (check one)

EARLY-BIRD PRICES! Register by February 14th and SAVE!

	MEMBERS (each)		NON-MEMBERS (each)	
	Before 2/14	After 2/14	Before 2/14	After 2/14
Pest Professionals (and Employees) Thursday 3/5/20 PROGRAM	\$100	\$135	\$125	\$160
Thursday 3/5/20 DINNER	\$35	\$35	\$45	\$45

Any registration changes made after February 28th are subject to a \$25 administrative fee.

Total Amount Due: _____ Method of payment: ☐ Credit Card or ☐ Check #

Credit Card #: _____ Exp. Date _____ CVV _____

Name on Card: _____ Signature: _____

Billing Address (IF DIFFERENT THAN ABOVE): _____

Mail your completed registration form to:
New England Pest Management Association,
53 Regional Drive, Suite 1, Concord, NH 03301

Register online with a credit card at nepma.org
Use the registration link on our homepage.

Questions? Call **(866) 386-3762**